



Electronic Purchasing For Virginia Government

The Commonwealth does purchasing through eVA, www.eva.virginia.gov, a dynamic government-to-business website that automates and streamlines Virginia's government purchasing. eVA is managed by the Commonwealth's eProcurement Bureau, part of the Division of Purchases and Supply, within the Department of General Services (DGS), www.dgs.virginia.gov. DGS establishes purchasing policies that support wise use of state funds, contributing to operational excellence statewide.

Through eVA, the Virginia business community has unprecedented access to business opportunities, statewide purchasing trends, buyer contact information, and many other details about the Virginia government marketplace. eVA provides a transparent gateway to information about government spending—which becomes valuable market research for businesses interested in selling to the Commonwealth.

Getting The Most For The Taxpayer Dollar

eVA maximizes taxpayer contributions by providing a single web-based point of access for Virginia government buyers. eVA seamlessly links state agencies, local governments, higher education institutions, and other political subdivisions to a dynamic supplier community numbering over 32,000.

eVA provides Virginia's public sector purchasing professionals with one source for convenient pricing tools which streamline the acquisition process, and promote prudent utilization and careful management of taxpayer funds.

eVA is a collaborative purchasing hub—home to hundreds of online catalogs, and centrally posted statewide contracts—making it easy for eVA buyers in one region to purchase at the competitive pricing established by their colleagues several counties away.

Open and Fair

For businesses interested in selling to the Commonwealth, eVA is the gateway to Virginia's vast state and local government buying community—with an annual potential in spending of about \$10 billion—and a one-stop network of over 12,000 buyers.

eVA's online community also ensures open and fair competition, making it easy for buyers to practice the purest business ethics, and attain the highest value for every Virginia tax dollar.

Time Is Money...Money Is Better Public Service

Whether reducing purchase transaction times, or delivering opportunities in volume to scores of businesses with the click of a mouse, eVA stretches the Virginia tax dollar, allowing government to purchase conservatively, steering a greater ratio of public money to critical services.

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Saving Tax Dollars

Saves Virginia tax payers an average of over \$40 million annually

Reduces prices across most purchases, allowing state and local governments to direct more money to critical services.

Open Access

Gives businesses one-stop, anytime access to state and local government bid opportunities across the Commonwealth

Posts award notices in one convenient location, and provides easy tracking, accountability and analysis of how public funds are spent

Provides complete public visibility for state and local tax payers to see where their money goes

Improved Vendor Diversity

Increases bid participation by small, women and minority businesses (SWAM), on average reaching more than 30% more SWAM vendors than traditional purchasing methods

Records significant growth in number of SWAM orders, increasing 40-70% each fiscal year

Increased Competition

Reaches 30 times more vendors than traditional purchasing methods

Doubles the number of bids submitted for purchases under \$50,000

Increases the number of publicly posted bid opportunities by 67%

Communicates with thousands of vendors by email and fax every day

Better Management of Public Funds

State government agencies, higher education institutions, and many local governments use eVA to post solicitation opportunities

Gives state and local government better control over their budgets

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